



The New Year's Letter



Our apologies for getting this letter out a bit late this year, but since Winter doesn't seem to be ending anytime soon, it still feels like January!

Plating Systems & Technologies, Inc.

2013 was not as strong as 2012, but it still ended up as a good year for PS&T. We were fortunate not to lose any customers, but know that we will see the departure of one early in 2014. For the 5th year in a row, we gained additional traction in foreign markets.

There were no changes in the Staff at PS&T. We are fortunate to have a group of individuals that excels at their own individual jobs and are able to fill-in for others in their absence. Quality Management Systems are not glamorous, but PS&T's is proven, reliable and passed yet another ISO 9001:2008 Audit.



Unfortunately, we did have to issue a price increase, mainly based on raw good increases in metal and metal powders.

Later this year, we will exhibit in Cleveland at SUR/FIN 2014. After not exhibiting for a couple of years, we are looking forward to being back in the booth. Should you find yourself in Cleveland (the place of David's Birth) in June, stop by Booth 324, say "hello" and pick up some goodies.

During the Summer and Fall, we will be working on Material Safety Data Sheets and converting them into Safety Data Sheets that are compliant with the Hazard Communication Standard (HCS) and United Nations' Globally Harmonized System of Classification and Labeling of Chemicals (GHS). Labeling will also be modified as needed to adhere to the new regulations.

For those of you that haven't tried it yet, give Hyperguard™ 326™ a try. It is a great Trivalent Passivate!

Dynamic Systems, LLC

Spare Parts, Barrel Linings and Consulting are the main areas of business for DS. That is not to say that we are not interested in building a new system, it is just a statement on the new equipment market. We are here to assist you in locating spare parts, lining your barrels, building pieces of equipment or developing an entire system for your specific needs.

We greatly appreciate your business during 2013 and thank you for the trust that you continue to place in Plating Systems & Technologies, Inc. and Dynamic Systems, LLC. If there is anything that either company can do for you, please do not hesitate to ask. We wish you, your Family and all your co-workers health, happiness and success for 2014.

